

Contact

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Top Skills

Economics

Entrepreneurship

Entrepreneurship Education

Pablo A. Galindo Asensio

Managing Partner at Gea Capital / Long-term Regional Investors in Venture Capital and Private Equity

Guatemala, Guatemala

Summary

Managing Partner at Gea Capital and Founder of the Advanced Management School. Entrepreneur, investor, and educator.

Experience

Barrilete Ventures

Co-Founder

January 2024 - Present (7 months)

Guatemala, Guatemala

Barrilete Ventures! At our core, we're driven by the profound belief in connection, innovation, and growth. Drawing inspiration from Guatemala's storied barrilete tradition, we've crafted a venture capital fund that serves as a vital link between investors and early-stage visionaries.

Much like the barriletes that bridge realms, we strive to connect ambitious founders with the resources, guidance, and camaraderie needed to reach new heights. With the same precision and dedication as barrilete artisans, our team blends diverse expertise and unwavering commitment to help startups weather the storms of change and emerge stronger.

Our mission is unwavering: to uplift Guatemalan startups, catalyze economic progress, and leave a lasting imprint on our nation and beyond. Whether you're seeking promising investment opportunities or seeking to realize your entrepreneurial dreams, Barrilete Ventures is here to support you on your journey. One barrilete at a time!

Gea Capital

Managing Partner

April 2021 - Present (3 years 4 months)

Guatemala, Guatemala

We are a dynamic regional investor headquartered in Guatemala City, specializing in fintech ventures. With a steadfast vision, we deploy talent and capital into teams pioneering disruptive business models within traditional

industries such as finance. Collaborating closely, we nurture startups into regional leaders, striving for long-term high returns. Committed advocates for Guatemala's venture capital and innovation ecosystem, we foster growth and innovation in the fintech sector.

Instituto Guatemalteco Americano -IGA-
Vice-President for the Board of Directors
August 2019 - Present (5 years)

Guatemala area

El Instituto Guatemalteco Americano (IGA) fundado en 1945 es la única institución binacional Guatemala-Estados Unidos en el país. Se encarga de promover las culturas de Guatemala y Estados Unidos de América, y de fomentar la comprensión y el intercambio entre sus pueblos por medio de programas modelo de educación y el uso de tecnología avanzada. Entre sus propósitos se encuentra ser el líder la enseñanza del idioma inglés en el país.

Gestla Ventures / Corporate Accelerator Buildier
Co-Founder and General Manager
January 2014 - April 2022 (8 years 4 months)

Guatemala area

Gestla Ventures is a private equity fund that operates in Latin America. We specialize in acquiring medium-sized businesses that have the potential to assist large corporations in achieving their most ambitious strategic and growth goals. We search for B2B companies with at least 10 years of operating history and a recognized brand. These companies need to operate in high-growth segments but have significant productivity gaps inhibiting them from taking advantage of that growth. We acquire, restructure, and grow our companies to meet all the requirements to contribute substantially once they are acquired. With an average holding period of 3-4 years, we bring significant value to SMEs, family business owners, and large multinational conglomerates.

Advanced Management School / AMS Latam
Founder and CEO
January 2018 - March 2022 (4 years 3 months)

Guatemala

We believe that managing accelerated learning curves is the new core competence for businesses. We co-create learning experiences that fit your organization's most urgent needs and future strategies, strengthen your culture, and reshape your management practices. We deliver world-class content and face-to-face learning programs to help your general management

team transform into exceptional leaders and gain a comprehensive view of the overall business.

Cresko

Co-Founder and Director

October 2019 - October 2021 (2 years 1 month)

Guatemala, Guatemala

We are a startup focused on providing financial inclusion by making complex financial instruments accessible and affordable. Latin America and the Caribbean are currently one of the largest markets but also one of the slowest-growing. Two-thirds of the population own no financial instruments at all. This leads to several problems that contribute to the poverty cycle and low economic development. Currently, at Cresko, we are tackling the most pressing needs of low-income people with insurance coverage and looking to diversify into a financial one-stop shop.

Universidad Francisco Marroquín

Lead Teacher at ActonMBA in Entrepreneurship

June 2017 - June 2021 (4 years 1 month)

Guatemala

Successful Entrepreneurs built it for true entrepreneurs. Learning at the ActonMBA Program is just like the real world of entrepreneurship – except greatly accelerated, with several years' worth of real-world challenges, business models, and industries packed into hundred plus cases, giving you the chance to fail early cheaply. Often as you develop the skills and judgment, you'll need to lead a successful, satisfying, and fulfilling life.

Education

Harvard Business School

Building and Sustaining Competitive Advantage, Business Administration and Management, General · (2021 - 2021)

Harvard Business School

Private Equity and Venture Capital, Finance and Financial Management Services · (2018 - 2018)

Harvard Kennedy School

Leading Economic Growth, Economics · (2020 - 2020)

Harvard Business School

Leading Growing Ventures, Entrepreneurship/Entrepreneurial
Studies · (2018 - 2018)

Harvard Business School

Disruptive Innovation: Strategies for a Successful Enterprise, Innovation
Strategies / Corporate Innovation · (2017 - 2017)